

Press release

For Immediate Release

China Mobile Limited Announces 2006 Annual Results Achieving Remarkable Operating Results on top of Sustained Growth

- Turnover reached RMB295.4 billion, up 21.5%
- EBITDA of RMB159.6 billion, up 19.7%
- Profit attributable to shareholders of RMB66.0 billion, up 23.3%
- Total subscribers exceeded 300 million, up 22.1%
- Proposed ordinary final dividend of HK\$0.763 per share, total ordinary dividend for 2006 amounting to HK\$1.383 per share, representing a dividend payout ratio of 42%; proposed special final dividend of HK\$0.069 per share, total special dividend for 2006 amounting to HK\$0.159 per share

China Mobile Limited (referred to below as "China Mobile" or the "Company", and together with its subsidiaries, the "Group") (HKEx: 941) (NYSE: CHL) announced its 2006 annual financial results today.

In 2006, with the benefits of stable and rapid economic growth in China, a vibrant market demand and a rational competitive environment, the Group leveraged its strong competitive advantages and achieved rapid business development on top of its sustained growth in recent years. These were attained through leveraging network and brand advantages, strengthening economies of scale, developing innovative capabilities, enhancing management and service and implementing proactive and effective marketing strategies. The Group's subscriber base surpassed 300 million and its leading position in the mobile telecommunications market in China was further consolidated. The Group achieved remarkable operating results.

The Group's operating revenue achieved notable growth and reached RMB295,358 million, representing an increase of 21.5 per cent. over the previous year. Profitability was further enhanced, and profit attributable to shareholders reached RMB66,026 million, representing an increase of 23.3% over the previous year. Margin of profit attributable to shareholders reached a relatively high level of 22.4%. EBITDA reached RMB159,574 million and basic earnings per share reached RMB3.32, representing an increase of 19.7 per cent. and 22.5 per cent. over the previous year, respectively. Notably, the Group's revenue attributable to its value-added businesses continued to maintain a rapid growth momentum and amounted to RMB69,309 million in 2006, representing an increase of 38.1 per cent. over the previous year. The revenue attributable to value-added businesses accounted for 23.5 per cent. of the Group's total operating revenue in 2006, 2.9 percentage points above that in the previous year, which is relatively high level among its international peers in the industry.

During the year the Group maintained relatively rapid and parallel growth in its subscriber base, revenue and profit. As at 31 December 2006, the Group's total subscriber base reached 301 million, total usage volume reached 1,252.15 billion minutes, average minutes of usage per user per month (MOU) reached 381 minutes and

average revenue per user per month (ARPU) was RMB90. The Group strengthened its efforts in the development of the rural market. The rural mobile telecommunications market in China presents a momentum of robust growth. In 2006, nearly half of the Group's subscriber growth came from rural markets. In 2006, the Group's SMS business volume continued to increase and the average SMS usage volume reached nearly 1 billion per day. The Group continued to promote product innovation and business expansion. The proportion of the total revenue attributable to the Group's value-added businesses continued to increase and a hierarchical product structure was established to meet the needs of the future.

In 2006, the Group's efforts in corporate social responsibility won extensive recognition and acclaim. The Company has also established a corporate social responsibility management structure, and a designated department that reports directly to the Chairman has been put in charge of the planning and promotion of the Group's corporate social responsibility initiatives. Details of the Group's corporate social responsibility initiatives in 2006 are contained in the Company's first Corporate Responsibility Report.

The Company holds in the highest regard the interests of its shareholders and the returns achieved for them, especially the minority shareholders. In consideration of the Company's favorable operating results in 2006 and its long-term development in the future, and in accordance with the dividend payout plan for the full year of 2006, the Board recommends payment of an ordinary final dividend of HK\$0.763 per share for the financial year ended 31 December 2006. This, together with the ordinary interim dividend of HK\$0.62 per share paid during 2006, amounts to an aggregate ordinary dividend payment of HK\$1.383 per share for the full financial year, representing an increase of 35.6 per cent. over the annual dividend of HK\$1.02 per share for the full year of 2005. The dividend payout ratio for the year 2006 was 42 per cent.. In addition, whilst the profit and dividend per share for the year 2006 continued to maintain a favorable growth, the Board, having taken into full account the interests of the Company's shareholders, recommends payment of a special final dividend in 2006 of HK\$0.069 per share to cater for the effect of the Company's revised depreciation policy on the profits attributable to shareholders. This, together with the special interim dividend of HK\$0.09 per share paid during 2006, amounts to an aggregate special dividend payment of HK\$0.159 per share for the full financial year of 2006. Having taken into account various relevant factors, such as the Company's overall financial condition, cash flow generating capabilities and future continuing development needs, the Company plans the dividend payout ratio for the full financial year of 2007 to be 43 per cent.. In addition, the Company will consider distributing a special dividend for the year 2007 for the effect on the profit attributable to shareholders based on the planned revision of depreciation policy in 2007.

Looking to the future, the potential of China's mobile telecommunications market is enormous. However, the ever-increasing technological advancement and the globalization process bring business opportunities as well as challenges. As Mr. Wang Jianzhou, the Chairman of the Company, pointed out, "the Group will actively carry out preparatory work for the future, including preparation for the new generation mobile telecommunications network and technologies, and will actively explore new mobile multi-media products. The Group seeks to ensure the continued viability of the driving forces behind its sustained development are secured, to extend its momentum of healthy and continuous development and to maintain a long-term, solid business foundation, with a view to bringing better returns for its investors."

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meaning of Section 27A of the U.S. Securities Act of 1933, as amended, and Section 21E of the U.S. Securities Exchange Act of 1934, as amended. Such forward-looking statements involve known and unknown risks, uncertainties and other factors, which may cause the actual performance, financial condition or results of operations of China Mobile Limited (the "Company") to be materially different from any future performance, financial condition or results of operations implied by such forward-looking statements. Further information regarding these risks, uncertainties and other factors is included in the Company's most recent Annual Report on Form 20-F filed with the U.S. Securities and Exchange Commission (the "SEC") and in the Company's other filings with the SEC.

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