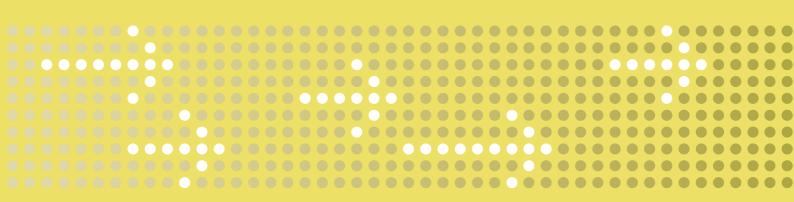


China Mobile (Hong Kong) Limited Interim Report 2005



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# Dear Shareholders,

In the first half of 2005, whilst facing intense competition, the Group leveraged its premium and efficient network and economies of scale and brand advantages, implemented comprehensive refined management methods over its operating companies in Mainland China, strengthened its core competitiveness and adopted effective marketing strategies, thereby steadily enhancing customer satisfaction. The Group achieved commendable operating results. The continued growth of new subscriber base was maintained and the Group recorded robust development of new businesses. The Group's operating revenue sustained a relatively rapid growth. The Company preserved sound fundamentals, further consolidated its financial strengths and reaffirmed its market leading position.

The Group achieved remarkable financial results in the first half of 2005. In the six months ended 30 June 2005, the Group's operating revenue recorded a rapid growth and reached RMB114,547 million, representing an increase of 32.5 per cent. over the same period in the 2004 financial year. EBITDA reached RMB62,675 million, representing an increase of 27.2 per cent. over the same period last year. EBITDA margin was maintained at a high level of 54.7 per cent. Profit attributable to shareholders reached RMB24,043 million, representing an increase of 27.7 per cent. from the same period in 2004, and the Company's earnings per share was RMB1.22, representing an increase of 27.1 per cent. compared with the same period in the prior year. The Group's capital structure is solid and the Group has sustained robust free cash flow. Following the acquisition of ten mobile telecommunications companies and other telecommunications assets in Mainland China a year ago, the Group actively promoted effective post-acquisition integration and the enhancement of management efficiency, whereby the solid business growth achieved by the newly-acquired companies made positive contributions to the Group's overall business growth. The Group's leading position in the mobile telecommunications market in Mainland China has been consolidated.

For ease of comparison, on the assumption that the Group's current structure of holding 31 operating subsidiaries had been in place since 1 January 2004, the Group's operating revenue, EBITDA and profit attributable to shareholders achieved in the first half of 2005 enjoyed an increase of 16.8 per cent., 13.8 per cent., and 19.8 per cent., respectively over the combined operating revenue, EBITDA and profit attributable to shareholders in respect of the 31 provinces, autonomous regions and municipalities during the same period of last year. It is pleasing to note that the Group's revenue attributable to its new businesses continued to grow rapidly, and it amounted to RMB22,557 million. Such revenue accounted for 19.7 per cent. of the Group's operating revenue, representing 4.2 percentage points higher from 15.5 per cent. for the full year of 2004 on a combined basis, and the revenue contribution of new businesses is increasingly notable.

During the first six months of 2005, the Group persisted in its strategic priority of "business and service leadership", focused on brand promotion, improved differentiated sales and services capability, increased its market share and raised customer satisfaction. The Group also fostered and consolidated the long-term competitive advantages in brand, service, sales channel and terminal integration, honing itself for competition. In the first half of 2005, the Group demonstrated impressive market performance and secured its leading position in the market. While the Group's mobile telecommunications subscriber base maintained a rapid growth momentum, the development of new businesses was remarkable, with the "Short Message Service" or "SMS" maintaining stable growth, "Color Ring" and WAP businesses developing rapidly, and application businesses such

as music and games maturing quickly. As at 30 June 2005, the Group's subscriber net increase reached 19.489 million, and its total subscriber base reached 224 million. Minutes of usage per user per month (MOU) enjoyed a stable increase and average revenue per user per month (ARPU) recorded only a moderate trend of decrease as a result of the revenue contributions from new businesses.

In the first half of 2005, the Group maintained its focus on brand development, and formulated individual promotion strategies for each of the GoTone, M-Zone and Shenzhouxing brands. The marketing focus for GoTone, M-Zone and Shenzhouxing is A+ business and service, business upgrade and brand image integration, respectively. The Group further consolidated and enhanced its brand advantages so that the three major brands were developed in a balanced and coordinated manner. At the same time, the consolidation and development of the Group's sales channels was satisfactorily enhanced and the management of sales channels was further improved. In respect of customer services, the Group has launched the "Across Business Process" programme, whereby the Company reorganised and standardised its service process, on the basis of the customer habitual behaviour. The consolidation of its customer services and sales channels and leverage of brand power resulted in the Group maintaining its highvalue and corporate customers' loyalty level and raising customer satisfaction.

The Group boasted remarkable advantages in terms of network coverage and quality. In the first half of 2005, the Group's various network performance indicators continued to show excellent results, with the wireless connection rate of 99.1%. To better accommodate rapid business growth and increased voice usage volume, the Group actively rationalised its existing network resources, emphasised network optimisation with particular focus on areas of high usage volume and effectively channelled traffic to improve peak hour network quality and network efficiency, so as to enhance the overall network capacity. The coverage of the Group's global roaming services was further extended. As of the end of June 2005, the Group's GSM global roaming services covered 191 countries and regions and GPRS roaming services covered 79 countries and regions, thereby maintaining the Group's leading business offering position.

In the first half of 2005, the Company emphasised its integrated management over its operating subsidiaries. The Company implemented comprehensive refined management methods in the aspects of, among others, resource allocation, costs control, human resources and network management. The Company further strengthened and refined its performance appraisal systems. At the same time, the Company refined its supervisory mechanism, which facilitated its risk control. By comprehensively implementing a series of management reforms, the Group further enhanced its management efficiency and the overall execution capabilities. In the first half of 2005, the Company's

management participated in various large global investors conferences and summit to introduce the Company's latest developments and strengthen its communications with investors. The Company also carried out a road show in Japan to the capital market and arranged for a reverse road show for analysts and fund managers at the operating subsidiaries in Mainland China, which allowed investors to gain a better and deeper understanding of the Company's management and operations. Furthermore, the Company organised a seminar on Wireless Data Business, which was attended by equipment platform vendors, service providers (SP), content providers (CP) and handset suppliers. At the seminar, there was a detailed and thorough introduction to the operation process of the value chain of wireless data business and its business development. The series of actions taken reflected the Company's consistent practice of candid communications, truthful, accurate and timely disclosure of information.

The Company's outstanding performance has won popular recognition and acclaim. In the first half of 2005, the Company was again selected by *Financial Times* as one of the "FT Global 500", ranking number 64 therein as compared to number 67 last year. The Company was selected and ranked number 128 in the "The World's 2000 Biggest Public Companies" by *Forbes* magazine. Taking into account the Company's sustained robust financial strength and stable capital structure, in July 2005, whilst revising upward China's sovereignty rating, Standard & Poor's also revised the Company's credit rating upward from BBB+/Positive Outlook to A-/Positive Outlook, as a result of which, the Company has become the only Chinese company with a credit rating equivalent to the sovereignty rating, enjoying the highest corporate credit rating ever granted by Standard & Poor's to Chinese enterprises to date.

The Company holds in the highest regard the interests of its shareholders and the returns achieved for them, especially the minority shareholders. Having taken into account various relevant factors, including the Company's sustained sound corporate fundamentals and robust free cash flow position, the Board has resolved to pay an interim dividend in the amount of HK\$0.45 per share for the year 2005. At the same time, the Company proposes to set the dividend payout ratio at 39 per cent. for the full year of 2005. The Company considers that its strong free cash flow is capable of supporting the investments required to maintain the stable growth of the Company, while also providing shareholders with a favourable cash return. The Company will continue its efforts to achieve a sustainable and steadily increasing dividend over the longer term, with a view to generating the best possible returns for shareholders.

The continued rapid growth of Mainland China's domestic economy, the rise of urban and rural residents' disposable income and purchasing power as well as the increasing popularity and penetration of mobile telecommunications, provide the Group

with tremendous development opportunities. The coverage of the Group's mobile telecommunications network extends to all the provinces, autonomous regions and municipalities in Mainland China. This brings about enormous market potential to the Group. The deepening of China's domestic reforms in various aspects will result in a more fair, open and transparent regulatory environment and more orderly and rational competition. This will foster a more healthy market environment for the Group. Meanwhile, the competition of telecommunications market in Mainland China is still intense, and the issuance of 3G licences may bring about changes in the industry.

Looking to the future, the Group sees opportunities as well as challenges. The Group will pursue its defined development strategies, enhance its core competitiveness and expand its corporate influence, proactively leverage its economies of scale, implement refined management methods, optimise resource allocation and realise synergies through the integration of its 31 operating subsidiaries. The Group will consistently focus on its core mobile telecommunications business, consolidate its brand advantages, pioneer new businesses, and actively prepare for the commercial application of 3G mobile telecommunications technologies. As the only mobile telecommunications services partner for the 2008 Beijing Olympics, the Group will give its solid overall strength into full play, and provide premium mobile telecommunications businesses and services to help make this grand event a

greater success. At the same time, the Group will promote rational and orderly competition to foster a healthy and favourable environment for the industry and will strive to develop in a comprehensive, balanced and sustainable manner, so as to provide a better return for its shareholders and investors.

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Wang Jianzhou Chairman and Chief Executive Officer

Hong Kong, 10 August 2005

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# **Unaudited Consolidated Income Statement**

for the six months ended 30 June 2005 (Expressed in Renminbi)

		Six months end	ded 30 June
	Note	2005 RMB million	2004 RMB million (restated) (see Note 22)
Operating revenue (Turnover)	4		
Usage fees	·	73,813	59,284
Monthly fees	_	13,826	11,253
Other operating revenue	5	26,908	15,883
		114,547	_86,420
Operating expenses			
Leased lines		2,278	2,030
Interconnection		6,634	6,430
Depreciation	2(c)	27,730	20,100
Personnel	2(c)	6,723	4,307 25,876
Other operating expenses	2(0)	37,845	25,070
		81,210	58,743
Profit from operations		33,337	27,677
Amortisation of goodwill	2(a)		(929)
Other net income	=(0)	1,608	1,502
Non-operating net income		464	261
Interest income		607	480
Finance costs		(680)	(803)
Profit from ordinary activities before taxation	6	35,336	28,188
Taxation	7	(11,275)	(9,359)
Profit from ordinary activities after taxation		24,061	18,829
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Attributable to			
Equity shareholders of the Company		24,043	18,828
Minority interests	2(b)	18	1
		24,061	18,829
Earnings per share — Basic	9(a)	RMB122 cents	RMB96 cents
Earnings per share — Diluted	9(b)	RMB122 cents	RMB96 cents
Dividend new share	9(5)		
Dividend per share	8(a)	HK\$0.45	HK\$0.20
EBITDA (RMB million)		62,675	49,279
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The notes on pages 12 to 31 form part of this interim financial report.

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# **Unaudited Consolidated Statement of Changes in Equity**

for the six months ended 30 June 2005 (Expressed in Renminbi)

	Share capital RMB million	Share premium RMB million	Capital reserve RMB million	General reserve RMB million	PRC statutory reserve RMB million	Retained profits RMB million	Minority interests RMB million	Total RMB million
At 1 January 2005 — as previously reported — as previously presented separately	2,102	375,279	(295,665)	72	42,277	109,096		233,161
from liabilities and equity (see Note 2(b)) — prior period adjustments arising from changes in accounting policies under HKFRS 2	_	_	_	_	_	_	243	243
(see Note 2(d))	_	_	255	_	_	(255)	_	_
<ul> <li>as restated, before opening</li> <li>balance adjustment in respect of</li> <li>financial instruments (see Note 22)</li> <li>opening balance adjustment in</li> <li>respect of financial instruments</li> </ul>	2,102	375,279	(295,410)	72	42,277	108,841	243	233,404
(see Note 2(e))	_	_	_	_		33	_	33
<ul> <li>as restated, after opening balance adjustment</li> <li>Shares issued under share option scheme</li> </ul>	2,102	375,279	(295,410)	72	42,277	108,874	243	233,437
(Note 18)	4	784	—	_	_	—	_	788
Dividend approved and paid during the period (Note 8(b)) Equity settled share-based transactions	_	_	_	_	_	(9,635)	_	(9,635)
(see Note 2(d)) Net profit for the period	_	_	697	_	_	_	_	697
<ul> <li>attributable to equity shareholders of the Company</li> <li>minority interests</li> </ul>	_	_	-	_	_	24,043 —	— 18	24,043 18
At 30 June 2005	2,106	376,063	(294,713)	72	42,277	123,282	261	249,348

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# Unaudited Consolidated Statement of Changes in Equity (Cont'd)

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for the six months ended 30 June 2005 (Expressed in Renminbi)

					PRC			
	Share capital	Share premium	Capital reserve	General reserve	statutory reserve	Retained profits	Minority interests	Total
	ŔМВ	' RMB	RMB	RMB	RMB	RMB	RMB	RMB
	million	million	million	million	million	million	million	million
At 1 January 2004								
5	2,099	374,579	(295,665)	72	32,686	85,032		198,803
— as previously reported	2,077	3/4,3/7	(275,005)	12	32,000	05,052		170,003
<ul> <li>as previously presented separately</li> </ul>								
from liabilities and equity								
(see Note 2(b))	_	_			_	_	182	182
As restated (see Note 22)	2,099	374,579	(295,665)	72	32,686	85,032	182	198,985
Shares issued under share option scheme	_	8	_	_	_	_	_	8
Dividend approved and paid during the								
period (Note 8(b))	_	_	_	_	_	(4,174)	_	(4,174)
Net profit for the period								
— attributable to equity shareholders								
of the Company	_	_	_		_	18,828	_	18,828
<ul> <li>minority interests</li> </ul>	_				_		1	1
At 30 June 2004	2,099	374,587	(295,665)	72	32,686	99,686	183	213,648

The notes on pages 12 to 31 form part of this interim financial report.

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# **Unaudited Consolidated Balance Sheet**

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at 30 June 2005 (Expressed in Renminbi)

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	Note	Unaudited At 30 June 2005 RMB million	Audited At 31 December 2004 RMB million (restated) (see Note 22)
<b>Non-current assets</b> Property, plant and equipment, net	2(c)&10	204,459	212,459
Construction in progress	2(c)&10	30,975	30,510
Lease prepayments	2(c)	7,148	6,333
Goodwill	2(a)	35,300	35,300
Investment securities	2(0)	77	77
Deferred tax assets		7,859	4,068
Deferred expenses			96
		285,818	288,843
Current assets			
Inventories		1,801	2,499
Amount due from ultimate holding company	11	342	356
Accounts receivable, net	13	6,859	6,553
Other receivables	14	2,179	1,879
Prepayments and other current assets		3,452	2,974
Tax recoverable		5	235
Deposits with banks		24,358	20,264
Cash and cash equivalents	15	70,840	45,149
		109,836	79,909
Current liabilities			
Bank loans and other interest-bearing borrowings	16	5,952	8,180
Bills payable		920	1,676
Current instalments of obligations under finance leases		68	68
Current portion of deferred revenue		14,044	12,936
Amount due to ultimate holding company	11	919	459
Amount due to immediate holding company	17	98	98
Accounts payable	17	37,807	35,036
Accrued expenses and other payables Tax payable		40,061 8,867	32,549 6,664
		108,736	97,666
Not surront accets//liabilitias)			
Net current assets/(liabilities)		1,100	(17,757)
Total assets less current liabilities carried forward		286,918	271,086

# Unaudited Consolidated Balance Sheet (Cont'd)

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at 30 June 2005 (Expressed in Renminbi)

	Note	Unaudited At 30 June 2005 RMB million	Audited At 31 December 2004 RMB million (restated) (see Note 22)
Total assets less current liabilities brought forward		286,918	271,086
Non-current liabilities			
Bank loans and other interest-bearing borrowings	16	(12,906)	(13,000)
Amount due to immediate holding company	12	(23,633)	(23,633)
Deferred revenue, excluding current portion		(926)	(944)
Deferred tax liabilities		(105)	(105)
		(37,570)	(37,682)
NET ASSETS		249,348	233,404
CAPITAL AND RESERVES			
Share capital	18	2,106	2,102
Reserves		246,981	231,059
Total equity attributable to equity shareholders of the			
Company		249,087	233,161
Minority interests	2(b)	261	243
TOTAL EQUITY		249,348	233,404

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The notes on pages 12 to 31 form part of this interim financial report.

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# Unaudited Condensed Consolidated Cash Flow Statement

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for the six months ended 30 June 2005 (Expressed in Renminbi)

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	Six months en	ded 30 June
	2005 RMB million	2004 RMB million
Net cash from operating activities	66,727	51,560
Net cash used in investing activities	(29,533)	(32,617)
Net cash used in financing activities	(11,503)	(11,111)
Net increase in cash and cash equivalents	25,691	7,832
Cash and cash equivalents at 1 January	45,149	39,129
Cash and cash equivalents at 30 June	70,840	46,961
Analysis of the balances of cash and cash equivalents		
Deposits with banks maturing within three months when placed	14,369	10,965
Cash and bank balances	56,471	35,996
	70,840	46,961

The notes on pages 12 to 31 form part of this interim financial report.

# Notes on the Unaudited Interim Financial Report

(Expressed in Renminbi)

### 1. Basis of preparation

The interim financial report has been prepared in accordance with the applicable disclosure provisions of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited, including compliance with the Hong Kong Accounting Standard ("HKAS") 34 "Interim financial reporting" issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA"). It was authorised for issuance on 10 August 2005.

The interim financial report has been prepared in accordance with the same accounting policies adopted in the 2004 annual financial statements, except for the accounting policy changes that are expected to be reflected in the 2005 annual financial statements. Details of these changes in accounting policies are set out in note 2.

The preparation of an interim financial report in conformity with HKAS 34 requires management to make judgements, estimates and assumptions that affect the application of policies and reported amounts of assets and liabilities, income and expenses on a year to date basis. Actual results may differ from these estimates.

The interim financial report contains condensed consolidated financial statements and selected explanatory notes. The notes include an explanation of events and transactions that are significant to an understanding of the changes in financial position and performance of the Group since the 2004 annual financial statements. The condensed consolidated interim financial statements and notes thereon do not include all of the information required for full set of financial statements prepared in accordance with Hong Kong Financial Reporting Standards.

The interim financial report is unaudited, but have been reviewed by the Audit Committee of China Mobile (Hong Kong) Limited (the "Company") and by the auditors, KPMG, in accordance with Statement of Auditing Standards 700 "Engagements to review interim financial reports", issued by the HKICPA. KPMG's unmodified independent review report to the board of directors is included on page 32.

The unaudited consolidated financial information of the Group for the six months ended 30 June 2005 includes the financial information of the Company, the mobile telecommunications subsidiaries in each of the thirty-one provinces, autonomous regions and municipalities in the PRC and other major subsidiaries including China Mobile Communication Company Limited, China Mobile Holding Company Limited, China Mobile (Shenzhen) Limited, Advanced Roaming & Clearing House Limited, Aspire Holdings Limited and its subsidiaries, Beijing P&T Consulting and Design Institute Company Limited for the six months ended 30 June 2005.

## 1. Basis of preparation (Cont'd)

The unaudited consolidated financial information of the Group for the six months ended 30 June 2004 includes the financial information of the Company, the mobile telecommunications subsidiaries in each of the twenty-one provinces, autonomous regions and municipalities in the PRC and other major subsidiaries including China Mobile Holding Company Limited, China Mobile (Shenzhen) Limited, Aspire Holdings Limited and its subsidiaries for the six months ended 30 June 2004.

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The financial information relating to the financial year ended 31 December 2004 that is included in the interim financial report as being previously reported information does not constitute the Group's statutory financial statements for that financial year but is derived from those financial statements. Statutory financial statements for the year ended 31 December 2004 are available from the Company's registered office. The auditors have expressed an unqualified opinion on those financial statements in their report dated 11 March 2005.

#### 2. Changes in accounting policies

The HKICPA has issued a number of new and revised Hong Kong Financial Reporting Standards (HKFRSs, which term collectively included HKASs and Interpretations) that are effective or available for early adoption for accounting periods beginning on or after 1 January 2005. Based on these HKFRSs in issue, the board of directors has made assumptions about the accounting policies expected to be adopted in the preparation of the Group's annual financial statements of the year ending 31 December 2005.

The HKFRSs that will be effective or are available for voluntary early adoption in the annual financial statements for the year ending 31 December 2005 may be affected by the issue of additional interpretation(s) or other changes announced by the HKICPA subsequent to the date of issuance of this interim report. Therefore the policies that will be applied in the Group's financial statements for that period cannot be determined with certainty at the date of issuance of this interim financial report.

The following sets out further information on the changes in accounting policies for the annual accounting period beginning on 1 January 2005 which have been reflected in this interim financial report.

(a) Amortisation of positive and negative goodwill (HKFRS 3 "Business combinations" and HKAS 36 "Impairment of assets")

In prior years:

 positive goodwill arising from acquisitions before 1 January 2001 was eliminated against reserves and is reduced by impairment losses recognised in the consolidated income statement;

#### 2. Changes in accounting policies (Cont'd)

(a) Amortisation of positive and negative goodwill (HKFRS 3 "Business combinations" and HKAS 36 "Impairment of assets") (Cont'd)

- positive goodwill arising from acquisitions on or after 1 January 2001 was amortised to the consolidated income statement on a straight-line basis over 20 years. Positive goodwill was stated in the consolidated balance sheet at cost less accumulated amortisation and any impairment losses;
- negative goodwill arising from acquisitions before 1 January 2001 was credited to a capital reserve; and
- negative goodwill which arose from acquisitions on or after 1 January 2001 was amortised over the weighted average useful life of the depreciable/amortisable non-monetary assets acquired, except to the extent is related to identified expected future losses as at the date of acquisition. In such cases it was recognised in the consolidated income statement as those expected losses were incurred.

With effect from 1 January 2005, in order to comply with HKFRS 3 and HKAS 36, the Group adopted a new accounting policy for goodwill. The Group no longer amortises positive goodwill. Such goodwill is tested annually for impairment, including in the year of its initial recognition, as well as when there are indications of impairment. Impairment losses are recognised when the carrying amount of the cash generating unit to which the goodwill has been allocated exceeds its recoverable amount.

With effect from 1 January 2005 and in accordance with HKFRS 3, if the fair value of the net assets acquired in a business combination exceeds the consideration paid (i.e. an amount arises which would have been known as negative goodwill under the previous accounting policy), the excess is recognised immediately in the consolidated income statement as it arises.

The new policy in respect of positive goodwill has been applied prospectively in accordance with the transitional arrangements under HKFRS 3. As a result, comparative amounts have not been restated, the cumulative amount of amortisation as at 1 January 2005 has been offset against the cost of the goodwill and no amortisation charge for goodwill has been recognised in the consolidated income statement for the six months ended 30 June 2005.

Also in accordance with the transitional arrangements under HKFRS 3, goodwill which had previously been taken into reserve (i.e. goodwill which arose before 1 January 2001) will not be recognised in the consolidated income statement on disposal or impairment of the acquired business, or under any other circumstances.

The change in policy relating to negative goodwill had no effect on the interim financial report as there was no negative goodwill deferred as at 31 December 2004.

As a result of the adoption of this accounting policy, the Group's profit for the six months ended 30 June 2005 has been increased by RMB1,000,000,000 and the net assets as at 30 June 2005 have been increased by RMB1,000,000,000.

## 2. Changes in accounting policies (Cont'd)

(b) Minority interest (HKAS 1 "Presentation of financial statements" and HKAS 27 "Consolidated and separate financial statements")

In prior years, minority interests at the balance sheet date were presented in the consolidated balance sheet separately from liabilities and as deduction from net assets. Minority interests in the results of the Group for the year were also separately presented in the consolidated income statement as a deduction before arriving at the profit attributable to equity shareholders.

With effect from 1 January 2005, in order to comply with HKAS 1 and HKAS 27, minority interests at the balance sheet date are presented in the consolidated balance sheet within equity, separately from the equity attributable to equity shareholders of the Company, and minority interests in the results of the Group for the period are presented on the face of the consolidated income statement as an allocation of the total profit or loss from ordinary activities after taxation for the period between the minority interests and the equity shareholders of the Company.

The presentation of minority interests in the consolidated balance sheet, consolidated income statement and consolidated statements of changes in equity for the comparative period has been restated accordingly.

#### (c) Land use rights and buildings held for own use (HKAS 17 "Leases")

In prior years, land use rights and buildings held for own use were stated at cost less accumulated depreciation and impairment losses. Depreciation was calculated to write-off the cost of such assets on a straight-line basis over their estimated useful lives, to residual value.

With effect from 1 January 2005, in order to comply with HKAS 17, land use rights and buildings held for own use are accounted for as being held under an operating lease where the fair value of the interest in any buildings situated on the leasehold land could be separately identified from the fair value of the land use rights at the time the lease was first entered into the Group, or taken over from the previous lessee, or at the date of construction of those buildings, if later.

Any pre-paid land premiums for acquiring the land use rights, or other lease payments, are stated at cost and are written off on a straight-line basis over the respective periods of the rights.

Any buildings held for own use which are situated on such land leases continue to be presented as part of property, plant and equipment.

## 2. Changes in accounting policies (Cont'd)

(c) Land use rights and buildings held for own use (HKAS 17 "Leases") (Cont'd)

> The new accounting policy has been adopted retrospectively, no impact on the Group's net assets as at the period end/year end and on the Group's profit attributable to equity shareholders for the periods presented. Additional line item "Lease prepayments", which previously included in "Property, plant and equipment" and "Construction in progress" has been included on the face of consolidated balance sheet. Comparative figures of "Property, plant and equipment" and "Construction in progress" have been reclassified to conform with the current year's presentation. "Depreciation" and "Other operating expenses" in the unaudited income statement for the six months ended 30 June 2004 have also been restated.

(d) Employee share option scheme (HKFRS 2 "Share-based payment")

In prior years, no employee benefit cost or obligation was recognised when employees (which term includes directors) were granted share options by the Group over shares in the Company. When the share options were exercised, equity was increased by the amount of the proceeds received.

With effect from 1 January 2005, in order to comply with HKFRS 2, the Group recognises the fair value of such share options as an expense in the consolidated income statement, or as an asset, if the cost qualifies for recognition as an asset under the Group's accounting policies. A corresponding increase is recognised in a capital reserve within equity.

Where the employees are required to meet vesting conditions before they become entitled to the options, the Group recognises the fair value of the options granted over the vesting period. Otherwise, the Group recognises the fair value in the period in which the options are granted.

If an employee chooses to exercise the options, the capital reserve is transferred to share capital and share premium, together with the exercise price. If the options lapse unexercised the capital reserve is transferred directly to retained earnings.

The new accounting policy has been applied retrospectively with comparatives restated in accordance with HKFRS 2, except that the Group has taken the transitional provisions set out in paragraph 53 of HKFRS 2 under which the new recognition and measurement policies have not been applied to the following grants of options:

- all share options granted to employees on or before 7 November 2002; and
- all share options granted to employees after 7 November 2002 but which had vested before 1 January 2005.

The amount charged to the consolidated income statement as a result of the adoption of this accounting policy increased personnel expenses for the six months ended 30 June 2005 by RMB697,000,000 with the corresponding amounts credited to the capital reserve.

#### 2. Changes in accounting policies (Cont'd)

(d) Employee share option scheme (HKFRS 2 "Share-based payment") (Cont'd)

The adoption of this accounting policy retrospectively did not have any impact to the consolidated income statement for the six months ended 30 June 2004 as all outstanding options as at 30 June 2004 were granted to employees on or before 7 November 2002 under which the new recognition and measurement policies are not applied.

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Details of the share option scheme are presented in the Company's annual report for the year ended 31 December 2004 and note 18 to this interim financial report.

(e) Financial instruments (HKAS 32 "Financial instruments: Disclosure and presentation" and HKAS 39 "Financial instruments: Recognition and measurement")

In prior years, convertible notes and bonds were stated in the balance sheet at face value, less unamortised discount arose upon issuance. The discount was amortised on a straight-line basis over the period from the date of issue to the date of maturity.

With effect from 1 January 2005, and in accordance with HKAS 39, the following new accounting policies are adopted:

(i) Convertible notes issued are split into their liability and equity components at initial recognition by recognising the liability component at its fair value and attributing to the equity component the difference between the proceeds from the issue and the fair value of the liability component. The liability component is subsequently carried at amortised cost. The equity component is recognised in the capital reserve until the note is either converted (in which case is transferred to share premium) or the note is redeemed (in which case it is released directly to retained profits).

This change was adopted by way of an adjustment to the opening balance of the retained profits as at 1 January 2005 of RMB8,000,000. Comparative amounts have not been restated as this is prohibited by the transitional arrangements in HKAS 39.

As a result of this new policy, profit for the six months ended 30 June 2005 for the Group has decreased by RMB1,000,000.

(ii) Bonds issued are classified as liability at initial recognition at its fair value and is carried at amortised cost.

This change was adopted by way of an adjustment to the opening balance of retained profits as at 1 January 2005 of RMB25,000,000. Comparative amounts have not been restated as this is prohibited by the transitional arrangements in HKAS 39.

As a result of this new policy, profit for the six months ended 30 June 2005 for the Group has increased by RMB7,000,000.

#### 3. Segment reporting

No analysis of the Group's turnover and contribution to profit from operations by geographical segment or business segment has been presented as all the Group's operating activities are carried out in the People's Republic of China (the "PRC") and less than 10 per cent. of the Group's turnover and contribution to profit from operations were derived from activities outside the Group's mobile telecommunication and related services activities. There is no other geographical or business segment with segment assets equal to or greater than 10 per cent. of the Group's total assets.

#### 4. Turnover

Turnover represents usage fees, monthly fees and other operating revenue derived from the Group's mobile telecommunication networks, net of PRC business tax and government surcharges. Business tax and government surcharges are charged at approximately 3.0 per cent. of the corresponding revenue.

#### 5. Other operating revenue

Other operating revenue mainly represents charges for wireless data and value-added services and interconnection revenue.

#### 6. Profit from ordinary activities before taxation

Profit from ordinary activities before taxation is arrived at after charging:

	Six months er	nded 30 June
	2005 RMB million	2004 RMB million (restated) (see Note 22)
Interest on borrowings	680	803
Depreciation	27,730	20,100
Amortisation of goodwill	_	929
Amortisation of deferred expenses	_	24
Operating lease charges in respect of		
– properties	1,139	1,044
— leased lines	2,278	2,030
— others	653	390
Contributions to defined contribution plans	465	297
Provision for doubtful accounts	1,471	1,116

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# 7. Taxation

	Six months ende	d 30 June
_	2005 RMB million	2004 RMB million
Current tax		
Provision for PRC enterprise income tax on the estimated taxable		
profits for the period	15,082	10,677
Over-provision in respect of PRC enterprise income tax for prior period	(16)	(13
	15,066	10,664
Deferred tax		
Origination and reversal of temporary differences	(3,791)	(1,305
	11,275	9,359

(i) No provision has been made for Hong Kong profits tax as there were no estimated Hong Kong assessable profits for the six months ended 30 June 2005 and 2004.

(ii) The provision for the PRC enterprise income tax is based on a statutory rate of 33 per cent. of the assessable profit of the Group as determined in accordance with the relevant income tax rules and regulations of the PRC for the six months ended 30 June 2005 and 2004, except for certain subsidiaries of the Company or certain operations of the subsidiaries located within special economic zones in the PRC, which enjoy a preferential rate of 30 per cent. or 15 per cent. respectively.

## 8. Dividends

### (a) Dividends attributable to the period

	Six months ended 30 June	
	2005 RMB million	2004 RMB million
Interim dividend declared after the balance sheet date of HK\$0.45 (equivalent to approximately RMB 0.47) (2004: HK\$0.20		
(equivalent to approximately RMB 0.21)) per share	9,267	4,174

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The interim dividend declared after the interim period has not been recognised as a liability at the interim period end.

(b) Dividends attributable to the previous financial year, approved and paid during the period

	Six months ended 30 June	
	2005 RMB million	2004 RMB million
Final dividend in respect of the previous financial year, approved and paid during the period, of HK\$0.46 (equivalent to approximately RMB0.49) (2004: HK\$0.20 (equivalent to		
approximately RMB0.21)) per share	9,635	4,174

## 9. Earnings per share

(a) Basic earnings per share

The calculation of basic earnings per share for the six months ended 30 June 2005 is based on the profit attributable to equity shareholders of RMB24,043,000,000 (2004: RMB18,828,000,000) and the weighted average number of 19,710,875,575 shares (2004: 19,671,945,594 shares) in issue during the six months ended 30 June 2005.

(b) Diluted earnings per share

The calculation of diluted earnings per share for the six months ended 30 June 2005 is based on the adjusted profit attributable to equity shareholders of RMB24,121,000,000 (2004: RMB18,892,000,000), after adding back the interest expense on the convertible notes and the weighted average number of 19,850,879,881 shares (2004: 19,769,422,701 shares) issued and issuable after adjusting for the effects of all dilutive potential ordinary shares, as if all the outstanding share options and convertible notes issued by the Company had been exercised or converted into ordinary shares at the date of issue.

(c) Reconciliation

	Six months er	nded 30 June
	2005 RMB million	2004 RMB million
Profit attributable to equity shareholders used in calculating		
basic earnings per share	24,043	18,828
Interest expense on the convertible notes	78	64
Profit attributable to equity shareholders used in calculating		
diluted earnings per share	24,121	18,892
	Number of shares	Number of shares
Weighted average number of ordinary shares used in		
calculating basic earnings per share	19,710,875,575	19,671,945,594
Deemed issue of ordinary shares for no consideration	140,004,306	97,477,107
Weighted average number of ordinary shares used in		
calculating diluted earnings per share	19,850,879,881	19,769,422,701

#### 10. Property, plant and equipment, net

(a) Acquisition of property, plant and equipment and construction in progress

During the six months ended 30 June 2005, the Group incurred capital expenditure of property, plant and equipment and construction in progress with a cost of RMB25,957,000,000 (for the six months ended 30 June 2004: RMB22,541,000,000).

(b) Write off/disposal of property, plant and equipment

Property, plant and equipment with a net book value of RMB163,000,000 were disposed of during the six months ended 30 June 2005 (for the six months ended 30 June 2004: RMB178,000,000), resulting in a loss on disposal of RMB99,000,000 (for the six months ended 30 June 2004: RMB142,000,000).

Property, plant and equipment with a net book value of RMB4,556,000,000 were written off during the six months ended 30 June 2005 (for the six months ended 30 June 2004: RMB2,894,000,000).

#### 11. Amounts due from/to ultimate holding company

Amounts due from/to ultimate holding company are unsecured, non-interest bearing, repayable on demand and arose in the ordinary course of business.

#### 12. Amounts due to immediate holding company

At 30 June 2005, amount due to immediate holding company included in non-current liabilities primarily represented the deferred consideration of RMB9,976,000,000 and RMB13,657,000,000 in respect of the acquisition of subsidiaries in 2002 and 2004 respectively.

The deferred consideration are unsecured, bear interest at the rate of two year US dollar LIBOR swap rate per annum (for the six months ended 30 June 2005: 2.595 to 2.988 per cent. per annum and for the year ended 31 December 2004: 2.595 to 3.801 per cent. per annum) and are not expected to be settled within one year.

The deferred consideration in respect of the acquisition in 2002 and 2004 are due on 1 July 2017 and 2019 respectively, and are subordinated to other senior debts owed by the Company from time to time including the convertible notes. The Company may make early payment of all or part of the balances at any time before the date without penalty.

#### 13. Accounts receivable, net

Accounts receivable, net of provision for doubtful accounts, are all outstanding for less than three months with the following aging analysis:

	Unaudited At 30 June 2005 RMB million	Audited At 31 December 2004 RMB million
Within 30 days	5,368	5,339
31–60 days	850	666
61–90 days	641	548
	6,859	6,553

Balances are due for payment within one month from date of billing. Customers with balances that are overdue or exceed credit limits are required to settle all outstanding balances before any further phone calls can be made.

### 14. Other receivables

Other receivables primarily comprise receivables from sales agents of revenue collected on behalf of the Group, utilities deposits and rental deposits.

#### 15. Cash and cash equivalents

	Unaudited At 30 June 2005 RMB million	Audited At 31 December 2004 RMB million
Deposits with banks maturing within three months when placed	14,369	7,100
Cash at banks and in hand	56,471	38,049
	70,840	45,149

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#### 16. Bank loans and other interest-bearing borrowings

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	A	Unaudited At 30 June 2005		Audited At 31 December 2004		
	Current liabilities RMB million	Non-current liabilities RMB million	Total RMB million	Current liabilities RMB million	Non-current liabilities RMB million	Total RMB million
Bank loans	243	_	243	315	_	315
Other loans	_	_	_	2,140		2,140
Convertible notes	5,709	_	5,709	5,725	_	5,725
Bonds	—	12,906	12,906	—	13,000	13,000
	5,952	12,906	18,858	8,180	13,000	21,180

All of the above bank and other loans are unsecured.

As at 31 December 2004, other loans include designated loans borrowed from China Mobile Communications Corporation ("CMCC"), the ultimate holding company, totalling RMB2,140,000,000, which bear interest at 3.45 per cent. per annum with maturities in 2005.

#### 17. Accounts payable

Accounts payable primarily includes payables for network expansion projects expenditure, leased lines and interconnection expenses.

	Unaudited At 30 June 2005 RMB million	Audited At 31 December 2004 RMB million
Amounts payable in the next:		
1 month or on demand	23,588	22,815
2–3 months	4,117	3,119
4–6 months	2,636	2,773
7–9 months	1,729	2,465
10–12 months	5,737	3,864
	37,807	35,036

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## 18. Share capital

Issued and fully paid:

	No. of shares	HK\$ million	Equivalent RMB million
At 1 January 2005	19,700,639,399	1,970	2,102
Shares issued under share option scheme	32,438,500	3	4
At 30 June 2005	19,733,077,899	1,973	2,106

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At 30 June 2005, the outstanding options were as follows:

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Date of options granted	Normal period during which options are exercisable	Price per share to be paid on exercise of options	No. of shares involved in the options outstanding at the period end
26 November 1999	26 November 1999 to 7 October 2007	HK\$33.91	1,000,000
26 November 1999	26 November 2002 to 7 October 2007	HK\$33.91	1,000,000
25 April 2000	25 April 2002 to 7 October 2007	HK\$45.04	13,839,000
25 April 2000	25 April 2005 to 7 October 2007	HK\$45.04	13,839,000
22 June 2001	22 June 2003 to 7 October 2007	HK\$32.10	35,945,000
22 June 2001	22 June 2006 to 7 October 2007	HK\$32.10	35,945,000
3 July 2002	3 July 2004 to 2 July 2012	HK\$22.85	14,778,500
3 July 2002	3 July 2007 to 2 July 2012	HK\$22.85	72,352,000
28 October 2004	28 October 2005 to 27 October 2014	HK\$22.75	114,611,200

#### 18. Share capital (Cont'd)

Date of options granted	Normal period during which options are exercisable	Price per share to be paid on exercise of options	No. of shares involved in the options outstanding at the period end
28 October 2004	28 October 2006 to 27 October 2014	HK\$22.75	85,958,400
28 October 2004	28 October 2007 to 27 October 2014	HK\$22.75	85,958,400
21 December 2004	21 December 2005 to 20 December 2014	HK\$26.75	240,000
21 December 2004	21 December 2006 to 20 December 2014	HK\$26.75	180,000
21 December 2004	21 December 2007 to 20 December 2014	HK\$26.75	180,000

#### 475,826,500

No option had been granted to the directors of the Company and employees of the Group during the six months ended 30 June 2005 (for the six months ended 30 June 2004: nil). Share options involving a total number of 2,546,000 ordinary shares previously granted to certain employees of the Company were cancelled during the period.

During the six months ended 30 June 2005, the employees of the Group and the directors of the Company exercised options to subscribe for 32,063,500 and 375,000 ordinary shares of the Company, respectively.

## Details of share options exercised during the period

Grant date	Exercise price	Weighted average closing price per share of the share options exercised	Proceeds received	Number of shares involved in the options
3 July 2002	HK\$22.85	HK\$27.35	HK\$721,477,325	31,574,500
28 October 2004	HK\$22.75	HK\$26.50	HK\$19,656,000	864,000
				32,438,500

#### 19. Related party transactions

Following the completion of acquisition of the ten mobile telecommunications companies and other mobile telecommunications assets on 1 July 2004, the Group operates the mobile telecommunications services in all thirty-one provinces, autonomous regions and directly administered municipalities in the PRC. Prior to the acquisition, transactions entered into by the Group with the subsidiaries previously directly owned by the Company's ultimate holding company, CMCC, are considered as related party transactions. Following the acquisition, as these subsidiaries now become the members of the Group, these transactions are eliminated on a consolidated basis and therefore are not considered as related party transactions.

The following is a summary of principal related party transactions entered into by the Group with CMCC and its subsidiaries, excluding the Group, ("CMCC Group"), for the six months ended 30 June 2005.

	Note	Six months ended 30 June 2005 RMB million
Property leasing and management services charges	(i)	192
Telecommunications services charges	(ii)	407
Interest paid/payable	(iii)	350

Notes:

Property leasing and management services charges represent the rental and property management fees paid or payable to CMCC Group in respect of business premises and offices, retail outlets and warehouses.

<sup>(</sup>ii) Telecommunications services charges represent the amounts paid or payable to CMCC Group for the telecommunications project planning, design and construction services; telecommunications line and pipeline construction services; and telecommunications line maintenance services.

<sup>(</sup>iii) Interest paid/payable represents the interest paid or payable to CMCC and China Mobile Hong Kong (BVI) Limited, the company's immediate holding company, in respect of the designated loans borrowed and the balance of purchase consideration for acquisition of subsidiaries.

#### 19. Related party transactions (Cont'd)

The following is a summary of principal related party transactions carried out by the Group with CMCC and its subsidiaries (excluding the Group) for the six months ended 30 June 2004.

	Note	Six months ended 30 June 2004 RMB million
Interconnection revenue	(i)	2,438
Interconnection charges	(ii)	2,117
Leased line charges	(iii)	132
Spectrum fees	(iv)	303
Operating lease charges	(v)	121
Roaming billing processing fees	(vi)	22
Equipment maintenance service fees	(vii)	29
Construction and related service fees	(viii)	132
Purchase of transmission tower and transmission tower-related		
service and antenna maintenance service fees	(ix)	60
Prepaid card sales commission income	(x)	142
Prepaid card sales commission expenses	(x)	155
Technology platform development and maintenance service income	(xi)	25
Telecommunications lines maintenance services fee	(xii)	22
Interest paid/payable	(xiii)	253

Notes:

- (i) A mobile telephone user using roaming services is charged at the respective roaming usage rate and applicable long distance charges for roaming in calls. Interconnection revenue represents domestic and international roaming in usage charges and applicable long distance charges from non-subscribers received or receivable from the relevant domestic and international mobile telecommunication operators through the CMCC Group.
- (ii) A mobile telephone user using roaming services is charged at the respective roaming usage rate and applicable long distance charges for roaming out calls. Interconnection charges represent the amount of domestic and international roaming out charges and applicable long distance charges received or receivable from subscribers which is to be remitted to the relevant domestic and international mobile telecommunication operators for their share of revenue through the CMCC Group.
- (iii) Leased line charges represent expenses paid or payable to the CMCC Group for the use of inter-provincial leased lines which link the Group's mobile switching centres together and with other mobile switching centres of the CMCC Group.
- (iv) Spectrum fees represent the spectrum usage fees paid or payable to the CMCC Group for the usage of the frequency bands allocated to the Company's subsidiaries in the PRC.
- (v) Operating lease charges represent the rental and property management fees paid or payable to the subsidiaries of CMCC for operating leases in respect of land and buildings and others.

#### 19. Related party transactions (Cont'd)

(vi) Roaming billing processing fees represent the amounts paid or payable to the CMCC Group for the provision of the roaming billing processing services to the Company's subsidiaries.

- (vii) Equipment maintenance service fees represent the amounts paid or payable to subsidiaries of CMCC for the provision of the maintenance services to the Company's subsidiaries.
- (viii) Construction and related service fees represent the amounts paid or payable to subsidiaries of CMCC for the provision of telecommunications projects planning, design and construction services and telecommunications lines and pipeline construction services to the Company's subsidiaries.
- (ix) This represents payment made by Hebei Mobile Communication Company Limited ("Hebei Mobile") to acquire transmission towers from a subsidiary of CMCC and expenses paid or payable to the relevant subsidiary of CMCC for the provision of transmission tower related services and antenna maintenance services provided to Hebei Mobile; and payment made by the Group to Hubei Communication Services Company, a subsidiary of CMCC, in respect of the purchase of transmission towers and for the provision of transmission tower related services.
- (x) Prepaid card sales commission income and commission expenses represent handling charges received/receivable from subsidiaries of CMCC to the Company's subsidiaries or paid/payable by the Company's subsidiaries to subsidiaries of CMCC in respect of prepaid card services.
- (xi) Technology platform development and maintenance service income represents the amounts received or receivable from the CMCC Group in respect of equipment charges, systems integration fees, software licensing fees, technical support fees and/or major overhaul charges for the mobile information service centre platform.
- (xii) Telecommunications lines maintenance services fees represent the amounts paid or payable by Anhui Mobile Communication Company Limited, Jiangxi Mobile Communication Company Limited, Chongqing Mobile Communication Company Limited, Sichuan Mobile Communication Company Limited, Hubei Mobile Communication Company Limited, Hunan Mobile Communication Company Limited, Shaanxi Mobile Communication Company Limited and Shanxi Mobile Communication Company Limited to the relevant subsidiaries of CMCC for the provision of telecommunications lines maintenance services.
- (xiii) Interest paid/payable represents the interest paid or payable to CMCC and China Mobile Hong Kong (BVI) Limited in respect of the designated loans borrowed and the balance of purchase consideration for acquisition of subsidiaries.

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#### 20. Commitments

#### (a) Capital commitments

Capital commitments outstanding not provided for in the interim financial report were as follows:

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	Unaudited At 30 June 2005 RMB million	Audited At 31 December 2004 RMB million
Commitments in respect of land and buildings		
<ul> <li>authorised and contracted for</li> </ul>	981	1,249
<ul> <li>authorised but not contracted for</li> </ul>	1,690	2,354
	2,671	3,603
	2,071	5,005
Commitments in respect of telecommunications equipment		
— authorised and contracted for	9,338	10,370
<ul> <li>authorised but not contracted for</li> </ul>	23,798	30,640
	33,136	41,010
Total commitments		
— authorised and contracted for	10,319	11,619
<ul> <li>authorised but not contracted for</li> </ul>	25,488	32,994
	35,807	44,613

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## 20. Commitments (Cont'd)

#### (b) Operating lease commitments

The total future minimum lease payments under non-cancellable operating leases are payable as follows:

	Land and buildings RMB million	Leased lines RMB million	Others RMB million	Total RMB million
At 30 June 2005				
Within one year	1,359	1,108	427	2,894
After one year but within five years	3,072	819	1,161	5,052
After five years	1,433	323	102	1,858
	5,864	2,250	1,690	9,804
At 31 December 2004				
Within one year	1,220	1,945	454	3,619
After one year but within five years	2,693	920	1,387	5,000
After five years	1,122	225	117	1,464
	5,035	3,090	1,958	10,083

#### 21. Post balance sheet events

After the balance sheet date the directors declared an interim dividend. Further details are disclosed in note 8(a).

## 22. Comparative figures

Certain comparative figures have been adjusted as a result of the change in accounting policies, details of which are set out in note 2.

# Independent Review Report

# To the Board of Directors of China Mobile (Hong Kong) Limited



## Introduction

We have been instructed by the company to review the interim financial report set out on pages 6 to 31.

## Respective responsibilities of directors and auditors

The Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited require the preparation of an interim financial report to be in compliance with the relevant provisions thereof and Hong Kong Accounting Standard 34 "Interim financial reporting" issued by the Hong Kong Institute of Certified Public Accountants. The interim financial report is the responsibility of, and has been approved by, the directors.

It is our responsibility to form an independent conclusion, based on our review, on the interim financial report and to report our conclusion solely to you, as a body, in accordance with our agreed terms of engagement, and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report.

### Review work performed

We conducted our review in accordance with Statement of Auditing Standards 700 "Engagements to review interim financial reports" issued by the Hong Kong Institute of Certified Public Accountants. A review consists principally of making enquiries of group management and applying analytical procedures to the interim financial report and based thereon, assessing whether the accounting policies and presentation have been consistently applied unless otherwise disclosed. A review excludes audit procedures such as tests of controls and verification of assets, liabilities and transactions. It is substantially less in scope than an audit and therefore provides a lower level of assurance than an audit. Accordingly we do not express an audit opinion on the interim financial report.

#### **Review conclusion**

On the basis of our review, which does not constitute an audit, we are not aware of any material modifications that should be made to the interim financial report for the six months ended 30 June 2005.

**KPMG** Certified Public Accountants Hong Kong, 10 August 2005

# Discussion of Selected Items in the Interim Results

## 1. Robust cash flow and solid capital structure

As a result of encouraging business growth, active cost controls, the realisation of the benefits of economies of scale, effective controls over capital expenditure and the cash flow contribution from the ten mobile telecommunications companies and other telecommunications assets that were acquired in 2004, the Group continued to record strong free cash flow in the first half of 2005. The Group's free cash flow (net cash flow from operating activities after deducting capital expenditure incurred) for the first sixmonth period of 2005 was RMB40,770 million. As at 30 June 2005, the total cash and bank balances of the Group were RMB95,198 million, of which 88.7 per cent., 6.6 per cent. and 4.7 per cent. were denominated in RMB, US dollars and Hong Kong dollars, respectively. As at 30 June 2005, the Group's debt to capitalisation ratio (capitalisation represents the sum of total debt and total equity) was approximately 14.8 per cent.

At the end of June 2005, short-term and long-term borrowings of the Group totaled RMB43,479 million, representing a decrease of RMB3,078 million from year-end 2004. Of the Group's total borrowings, 15.9 per cent. will mature within one year, 6.9 per cent. will mature after two years but within five years, and 77.2 per cent. will mature after five years. 32.4 per cent. and 67.6 per cent. of the borrowings were denominated in RMB (mainly included RMB denominated bonds, bank loans,etc) and US dollars (mainly represented by convertible notes and the balance of deferred consideration for the acquisitions of assets in 2002 and 2004), respectively. 66.4 per cent. of the total borrowings of the Group were made at floating interest rates. The average interest rate of borrowings (ratio of interest expenses to the average balance of borrowings, including capitalised interest) of the Group was approximately 3.01 per cent. in the first half of 2005, whereas the interest coverage multiple (ratio of profit before interest and tax to interest expenses) amounted to 52 times.

The Group will continue to pursue prudent financial policies, strictly control financial risks, maintain its strong cash-flow generating capability, realise its competitive advantages, allocate its resources in a scientific manner, maintain a prudent debt policy, lower its overall cost of capital and reinforce and develop favourable economic efficiency, with a view to generating greater returns for our shareholders.

#### 2. Capital expenditure

The Group's capital expenditure for the first half of 2005 totaled approximately US\$3.1 billion, which was mainly used for the construction of GSM networks, support systems, transmission facilities, infrastructure buildings and for the development of new technologies and new businesses. Capital expenditure was financed primarily by cash flow generated from operations. The Group will continue to pursue rational investments and cautiously consider the cost efficiency of any capital investment, with a view to ensuring favourable investment returns.

Discussion of Selected Items in the Interim Results

#### 3. Personnel expenses

The Group augmented its efforts in human resources reform and enhanced closed-loop management of budget, performance evaluation and remuneration. While retaining and attracting talented staff, personnel expenses were satisfactorily controlled. The Group employed a total of 93,415 employees as of 30 June 2005. Personnel expenses for the first half of 2005 were RMB6,723 million, represented 5.9 per cent. of the Group's total operating revenue. In order to align the interests of staff with those of shareholders, the Group adopted a share option scheme to grant share options to employees, the Group retrospectively recognised such share options as personnel expenses at fair value as required under Hong Kong Financial Reporting Standard 2 — "Share-based Payment". After deducting the expenses recognised in the first half of 2005 for share options amounted to RMB697 million, personnel expenses of the Group for the period were RMB6,026 million, represented 5.3 per cent. of the Group's total operating revenue. Further details of the share option scheme and the share options granted are set forth in Note 18 of the "Notes on the Unaudited Interim Financial Report" and in the section "Other Information — Directors', Chief Executive's and Employees' Rights to Acquire Shares" in this interim report.

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#### Directors' and chief executive's interests in shares and short positions

Some of our directors personally hold options to subscribe for ordinary shares of the Company, as disclosed under the paragraph "Directors', chief executive's and employees' rights to acquire shares" below. These share options were granted pursuant to the terms of the share option schemes adopted by the Company.

Apart from those disclosed herein, as at 30 June 2005, none of the directors nor the chief executive of the Company had any interests or short positions in any of the shares, underlying shares or debentures of the Company or any of its associated corporations (within the meaning of the Securities and Futures Ordinance ("SFO")) that is required to be recorded and kept in the register in accordance with section 352 of the SFO, any interests required to be notified to the Company and The Stock Exchange of Hong Kong Limited pursuant to the Model Code for Securities Transactions by Directors of Listed Issuers ("Model Code").

#### Directors', chief executive's and employees' rights to acquire shares

#### Share option schemes of the Company

During the six months ended 30 June 2005, no share option has been granted under the current share option scheme of the Company.

As at 30 June 2005, the directors and chief executive of the Company and employees of the Group had the following personal interests in options to subscribe for shares of the Company granted under the old share option scheme of the Company (adopted on 8 October 1997 and terminated on 24 June 2002) and the current share option scheme of the Company (effective on 24 June 2002).

	involved in the options outstanding at the beginning of		Date on which options were granted	No. of shares involved in the options lapsed during the period	No. of shares acquired on exercise of options during the period	Price per share to be paid on exercise of options HK\$
Directors						
WANG Jianzhou	600,000	600,000	21 December 2004	_	_	26.75
(also the chief executive officer)						
LI Yue	320,000	320,000	28 October 2004	—	—	22.75
LU Xiangdong	320,000	320,000	28 October 2004	_	—	22.75
XUE Taohai	200,000	100,000	3 July 2002	_	100,000	22.85
	320,000	320,000	28 October 2004	_	—	22.75
ZHANG Chenshuang	320,000	320,000	28 October 2004	_	—	22.75
LI Mofang	320,000	320,000	28 October 2004	—	—	22.75
HE Ning	1,000,000	1,000,000	26 November 1999	—	—	33.91
	166,000	166,000	25 April 2000	—	—	45.04
	90,000	90,000	22 June 2001	_	_	32.10
	180,000	90,000	3 July 2002	_	90,000	22.85
	320,000	320,000	28 October 2004	_	—	22.75

# Directors', chief executive's and employees' rights to acquire shares (Cont'd)

Share option schemes of the Company (Cont'd)

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	involved in the options outstanding at the beginning of	No. of shares involved in the options outstanding at period end		No. of shares involved in the options lapsed during the period	No. of shares acquired on exercise of options during the period	Price per share to be paid on exercise of options HK\$
LI Gang	1,000,000	1,000,000	26 November 1999	_	_	33.91
	180,000	180,000	25 April 2000	—	_	45.04
	100,000	100,000	22 June 2001	—	_	32.10
	190,000	95,000	3 July 2002	—	95,000	22.85
	270,000	270,000	28 October 2004	—	_	22.75
XU Long	1,170,000	1,170,000	25 April 2000	—	_	45.04
	95,000	95,000	22 June 2001	—	_	32.10
	180,000	90,000	3 July 2002	—	90,000	22.85
	260,000	260,000	28 October 2004	—	—	22.75
Employees	26,854,000	26,162,000	25 April 2000	692,000	_	45.04
	72,204,000	71,605,000	22 June 2001	599,000	_	32.10
	118,408,500	86,755,500	3 July 2002	453,500	31,199,500	22.85
	285,743,500	284,078,000	28 October 2004	801,500	864,000	22.75

475,826,500 (Note (a))

#### Notes:

(a) The total number of shares involved in the options outstanding at period end represents 2.41 per cent. of the issued share capital of the Company as at the latest practicable date prior to the printing of this report.

#### (b) Particulars of share options:

Date of grant	Exercise period
26 November 1999	26 November 1999 to 7 October 2007 (in respect of 50% of the options granted)
	26 November 2002 to 7 October 2007 (in respect of the remaining 50% of the options granted)
25 April 2000	25 April 2002 to 7 October 2007 (in respect of 50% of the options granted)
	25 April 2005 to 7 October 2007 (in respect of the remaining 50% of the options granted)
22 June 2001	22 June 2003 to 7 October 2007 (in respect of 50% of the options granted)
	22 June 2006 to 7 October 2007 (in respect of the remaining 50% of the options granted)
3 July 2002	3 July 2004 to 2 July 2012 (in respect of 50% of the options granted)
	3 July 2007 to 2 July 2012 (in respect of the remaining 50% of the options granted)
28 October 2004	28 October 2005 to 27 October 2014 (in respect of 40% of the options granted)
	28 October 2006 to 27 October 2014 (in respect of 30% of the options granted)
	28 October 2007 to 27 October 2014 (in respect of the remaining 30% of the options granted)
21 December 2004	21 December 2005 to 20 December 2014 (in respect of 40% of the options granted)
	21 December 2006 to 20 December 2014 (in respect of 30% of the options granted)
	21 December 2007 to 20 December 2014 (in respect of the remaining 30% of the options granted)

### Directors', chief executive's and employees' rights to acquire shares (Cont'd)

Share option schemes of the Company (Cont'd)

Details of share options exercised during the period:

Period during which options were exercised	Exercise price	Weighted average closing price per share immediately before dates of exercise of options	Proceeds received	Number of shares involved in the options
3 January 2005 to 30 June 2005	HK\$22.85	HK\$27.39	HK\$721,477,325	31,574,500
3 January 2005 to 28 June 2005	HK\$22.75	HK\$26.52	HK\$19,656,000	864,000

Share option scheme of Aspire Holdings Limited ("Aspire")

Pursuant to a resolution passed at the annual general meeting of the Company held on 24 June 2002, the share option scheme of Aspire (the "Aspire Scheme") was adopted.

As at 30 June 2005, a director and the employees of Aspire had the following personal interests in options to subscribe for shares of Aspire granted under the Aspire Scheme.

	No. of shares involved in the options outstanding at the beginning of the period	No. of shares involved in the options outstanding at the period end	Date on which options were granted	period during	No. of shares involved in the options lapsed during the period	Price per share to be paid on exercise of options US\$
Director of Aspire*	2,800,000	2,800,000	18 February 2003	(Note 2)	_	0.182
Employees of Aspire*	11,545,000	10,835,000	18 February 2003	(Note 3)	710,000	0.298
	730,000	720,000	18 April 2003	(Note 3)	10,000	0.298
	2,810,000	2,540,000	16 September 2003	(Note 3)	270,000	0.298
	2,470,000	2,180,000	18 March 2004	(Note 3)	290,000	0.298
	1,115,000	1,115,000	28 May 2004	(Note 3)	_	0.298
		20,190,000	(Note 1)			

\* During the six months ended 30 June 2005, no share options have been granted under the Aspire Scheme for the directors and chief executive of the Company.

#### Directors', chief executive's and employees' rights to acquire shares (Cont'd)

Share option scheme of Aspire Holdings Limited (Cont'd)

Notes:

1. The total number of shares involved in the options outstanding at the end of the period represents 2.15 per cent. of the issued share capital of Aspire as at the date of this report.

- 2. (a) 50 per cent. of the options are exercisable between the period:
  - commencing on the later of:
    - (i) two years after the date of appointment as director; or
    - (ii) the listing of the shares of Aspire; and
  - ending on 17 February 2013; and
  - (b) the remaining 50 per cent. of such options shall be exercisable between the period commencing three years after the initial 50 per cent. of the option becomes exercisable and ending on 17 February 2013.
- 3. (a) 50 per cent. of the options granted to a particular employee are exercisable between the period:
  - commencing on the later of:
    - (i) two years after the commencement of employment of that employee or the option offer date (as the case may be); or
    - (ii) the listing of the shares of Aspire; and
  - ending on the date falling 10 years from the option grant date; and
  - (b) the remaining 50 per cent. of such options shall be exercisable between the period commencing three years after the initial 50 per cent. of the option becomes exercisable and ending on the date falling 10 years from the option grant date.

No options granted under the Aspire Scheme were exercised during the six months ended 30 June 2005.

Since the options granted pursuant to the Aspire Scheme are for the subscription of shares in Aspire which are not listed, the value of the options granted is not required to be disclosed under the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the "Listing Rules").

Apart from the foregoing, at no time during the six months ended 30 June 2005 was the Company, any of its holding companies or subsidiaries, a party for any arrangement to enable the directors or chief executive of the Company or any of their spouses or children under eighteen years of age to acquire benefits by means of the acquisition of shares in or debentures of the Company or any other body corporate.

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#### Substantial interests in the share capital of the company

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The Company has been notified of the following interests in the Company's issued shares at 30 June 2005 amounting to 5 per cent. or more of the ordinary shares in issue:

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		Ordin directly	ary shares held indirectly	Percentage of total issued shares
(i)	China Mobile Communications Corporation ("China Mobile")	_	14,890,116,842	75.46%
(ii)	China Mobile (Hong Kong) Group Limited ("CMHK (Group)")	_	14,890,116,842	75.46%
(iii)	China Mobile Hong Kong (BVI) Limited ("CMHK (BVI)")	14,890,116,842	_	75.46%

Note: In light of the fact that China Mobile and CMHK (Group) directly or indirectly control one-third or more of the voting rights in the shareholders' meetings of CMHK (BVI), in accordance with the SFO, the interests of CMHK (BVI) are deemed to be, and have therefore been included in, the interests of China Mobile and CMHK (Group).

Apart from the foregoing, as at 30 June 2005, no person or corporation had any interest in the share capital of the Company as recorded in the registers required to be kept under section 336 of the SFO as having an interest in 5 per cent. or more of or any short position in the issued share capital of the Company.

#### **New Developments and Prospects**

On 21 July 2005, the "Public Announcement of the People's Bank of China on Reforming the RMB Exchange Rate Regime" was published. The Company considers that from the current perspective, the effect of the RMB exchange rate adjustment on the Company is positive.

The growth in subscriber base, voice usage volume, turnover and profit all exceeded the Group's expectation, indicating that a very large market potential still exists. In order to capture this opportunity, the Group has appropriately increased the full year capital expenditure budget for 2005 and the increase is expected to be controlled within 15% of the original budgeted amount of US\$7.8 billion.

In the second half of 2005, the Group will continue to undertake further market segmentation, refine its branding strategies, emphasise differentiated services, consolidate and develop mid to high-value customers, provide quality services and implement refined management methods. The Group will also endeavour to reduce operating costs, enhance overall operating efficiency and improve management and control over terminals and marketing and sales channels. In addition, the Group will fully realise the potential of Mainland China's mobile telecommunications market, emphasise on the development of new businesses, actively prepare for the launching of 3G and strive to maintain its long term growth.

#### Purchase, Sale or Redemption of the Company's Listed Securities

During the six months ended 30 June 2005, neither the Company nor any of its subsidiaries purchased, sold or redeemed any of the Company's listed securities.

#### Audit Committee

The Audit Committee reviewed with management the accounting principles and practices adopted by the Group and discussed auditing, internal control and financial report matters including the review of the unaudited interim report for the six months ended 30 June 2005.

## Compliance with the Code Provisions of the Code on Corporate Governance Practices

Throughout the six months ended 30 June 2005, other than the requirements relating to the preparation and content of a Corporate Governance Report (which will come into effect in respect of the Company's annual report for the financial year ending 31 December 2005) and that the roles of the Chairman and the Chief Executive Officer are performed by Mr. Wang Jianzhou, the Company has complied with all the code provisions of the Code on Corporate Governance Practices as set out in Appendix 14 to the Listing Rules.

Mr. Wang Jianzhou joined the Board of Directors of the Company in November 2004 and has been the Chairman and the Chief Executive Officer of the Company since his appointment to the Board. Mr. Wang is in charge of the overall management of the Company.

The Company considers that the combination of the roles of Chairman and Chief Executive Officer can promote the efficient formulation and implementation of the Company's strategies which will enable the Group to grasp business opportunities efficiently and promptly. The Company considers that through the supervision of its Board and its independent non-executive directors, a balancing mechanism exists so that the interests of the shareholders are adequately and fairly represented.

# Compliance with the Model Code

The Company has adopted the Model Code as set out in Appendix 10 to the Listing Rules. All directors have confirmed, following enquiry by the Company, that they have complied with the required standard set out in the Model Code throughout the period from 1 January 2005 to 30 June 2005.

#### **Closure of register of members**

The register of members of the Company will be closed from 31 August 2005 to 2 September 2005 (both days inclusive). During this period, no transfer of shares will be registered. In order to qualify for the 2005 interim dividend, all transfers of shares accompanied by the relevant share certificates must be lodged with the Company's Share Registrar, Hong Kong Registrars Limited, at Shops 1712–1716, 17th Floor, Hopewell Centre, 183 Queen's Road East, Wan Chai, Hong Kong not later than 4:00 p.m. on 30 August 2005. The interim dividends will be paid on 9 September 2005 to those shareholders on the register of members on 2 September 2005.

## Supplemental information for ADS holders

The above unaudited financial information has been prepared in accordance with the generally accepted accounting principles applicable in Hong Kong ("HK GAAP"), which differ in certain significant respects from those applicable in the United States ("US GAAP"). The significant differences between HK GAAP and US GAAP that affect the Group's results for the six months ended 30 June 2005 are substantially the same as those disclosed in the Company's 2004 annual report. The effect of the significant differences between HK GAAP and US GAAP and US GAAP and US GAAP on the Group's unaudited consolidated net profit for the six months ended 30 June 2005 is set out below. The US GAAP adjustments shown below have been prepared by management and have not been subject to independent audit.

	Six month 30 June		Six months 30 June	
	US\$ million	RMB million	US\$ million	RMB million
Profit attributable to shareholders under HK GAAP	2,905	24,043	2,275	18,828
US GAAP adjustments	43	355	296	2,448
Approximate profit attributable to shareholders under US GAAP	2,948	24,398	2,571	21,276
Approximate basic net profit per share in accordance with US GAAP	US\$0.15	RMB1.24	US\$0.13	RMB1.08
Approximate diluted net profit per share in accordance with US GAAP	US\$0.15	RMB1.23	US\$0.13	RMB1.08
Approximate basic net profit per ADS in accordance with US GAAP*	US\$0.75	RMB6.19	US\$0.65	RMB5.41
Approximate diluted net profit per ADS in accordance with US GAAP*	US\$0.74	RMB6.17	US\$0.65	RMB5.40

\* Based on a ratio of 5 ordinary shares to one ADS.

Solely for the convenience of the reader, the table above has been translated into United States dollars at the rate of US\$1.00 = RMB8.2765 quoted by the Federal Reserve Bank of New York on 30 June 2005. No representation is made that the Renminbi amounts could have been, or could be, converted into United States dollars at that rate or at any other certain rate on 30 June 2005 or on any other certain date.

### **Forward-looking statements**

Certain statements contained in this interim report may be viewed as "forward-looking statements" within the meaning of Section 27A of the U.S. Securities Act of 1933, as amended, and Section 21E of the U.S. Securities Exchange Act of 1934, as amended. Such forward-looking statements involve known and unknown risks, uncertainties and other factors, which may cause the actual performance, financial condition or results of operations of the Company to be materially different from any future performance, financial condition or results of operations implied by such forward-looking statements. Further information regarding these risks, uncertainties and other factors is included in the Company's most recent Annual Report on Form 20-F filed with the U.S. Securities and Exchange Commission (the "SEC") and in the Company's other filings with the SEC.

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# China Mobile (Hong Kong) Limited

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