

Financial Summary

(expressed in Renminbi)

Results

	2000	1999	1998	<i>Proforma combined</i> 1997	<i>Proforma combined</i> 1996
	RMB million	RMB million	RMB million	RMB million	RMB million
Operating revenue					
Usage fees	46,287	25,812	16,346	8,718	5,528
Monthly fees	9,623	4,981	4,347	2,692	1,658
Connection fees	2,213	4,319	3,323	3,174	2,673
Other operating revenue	6,861	3,511	2,329	904	508
	64,984	38,623	26,345	15,488	10,367
Operating expenses					
Leased lines	5,501	3,723	3,917	3,134	2,214
Interconnection	8,329	6,453	4,752	1,214	196
Depreciation	9,759	7,411	4,598	2,681	1,424
Personnel	3,991	2,256	1,595	756	416
Other operating expenses	10,578	5,140	3,548	2,289	1,154
	38,158	24,983	18,410	10,074	5,404
Profit from operations	26,826	13,640	7,935	5,414	4,963
Write-down and write-off of analog network equipment	(1,525)	(8,242)	(282)	—	—
Other net income	915	552	336	85	48
Non-operating net (expenses) / income	(5)	70	(51)	(27)	23
Interest income	1,006	767	1,609	656	73
Finance costs	(824)	(343)	(160)	(175)	(167)
Profit from ordinary activities before taxation	26,393	6,444	9,387	5,953	4,940
Taxation	(8,366)	(1,647)	(2,486)	(991)	(427)
Profit from ordinary activities after taxation	18,027	4,797	6,901	4,962	4,513
Minority interests	—	—	(1)	(7)	(4)
Profit attributable to shareholders	18,027	4,797	6,900	4,955	4,509

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(expressed in Renminbi)

Assets and liabilities

	2000	1999	1998	1997	Proforma combined 1996
	RMB million	RMB million	RMB million	RMB million	RMB million
Fixed assets	87,465	42,699	33,986	18,634	11,536
Construction in progress	13,527	6,735	7,339	3,558	1,001
Interest in associates	46	46	30	30	—
Investment securities	61	—	—	—	—
Amounts due from related parties	—	—	—	73	570
Deferred tax assets	3,046	2,306	152	24	22
Deferred expenses	164	51	—	—	—
Net current assets	7,491	14,031	7,083	36,468	1,494
Total assets less current liabilities	111,800	65,868	48,590	58,787	14,623
Long term bank loans and other interest-bearing borrowings	(23,134)	(7,177)	(991)	(2,870)	(1,946)
Obligations under finance leases, excluding current instalments	(1,235)	(107)	—	—	—
Deferred revenue	(3,654)	(1,492)	(1,757)	(1,353)	(199)
Minority interests	(17)	—	(15)	(14)	(7)
Net assets	83,760	57,092	45,827	54,550	12,471

Note: The above tables summarise the Group's proforma combined results for each of the two years ended 31 December 1996 and 1997, the results of the Group for the year ended 31 December 1998, 1999 and 2000 the Group's assets and liabilities as at 31 December 1997, 1998, 1999 and 2000 together with the proforma combined statements of the Group's assets and liabilities as at 31 December 1996.

The Group's proforma combined results for each of the two years ended 31 December, 1996 and 1997 have been prepared on a combined basis as if Guangdong Mobile and Zhejiang Mobile were subsidiaries of the Company since 1 January 1996 or since the respective dates of incorporation where these are shorter periods. The Group's results for the year ended 31 December 1998 include the results of the Company, Guangdong Mobile and Zhejiang Mobile for the year ended 31 December 1998 and the post-acquisition results of Jiangsu Mobile for the period from 4 June 1998 to 31 December 1998. The Group's results for the year ended 31 December 1999 include the results of the Company, Guangdong Mobile, Zhejiang Mobile, and Jiangsu Mobile for the year ended 31 December 1999 and the post-acquisition results of Fujian Mobile, Henan Mobile and Hainan Mobile for the period from 12 November 1999 to 31 December 1999. The Group's result, for the year ended 31 December 2000 include the results of the Company, Guangdong Mobile, Zhejiang Mobile, Jiangsu Mobile, Fujian Mobile, Henan Mobile and Hainan Mobile for the year ended 31 December 2000, the results of China Mobile (Shenzhen) Limited and Aspire Holdings Limited for the period from their respective dates of incorporation to 31 December 2000 and the post acquisition results of Beijing Mobile, Shanghai Mobile, Tianjin Mobile, Hebei Mobile, Liaoning Mobile, Shandong Mobile and Guangxi Mobile for the period from 13 November 2000 to 31 December 2000.

The Group's proforma combined assets and liabilities as at 31 December 1996 are combinations of the statements of assets and liabilities of Guangdong Mobile and Zhejiang Mobile as at 31 December 1996.